

Chill out

DYERS DISTRIBUTION IS A PROMINENT NAME IN TRANSPORT – NOT ONLY FOR THE SIZE OF THE COMPANY, BUT ITS EVOLUTION. NEVER ONE TO SETTLE FOR LESS THAN PERFECTION, THE LATEST DEVELOPMENT INTRODUCES A NEW MITSUBISHI REFRIGERATION UNIT FROM QTRS.

“Fault free”. That’s how Scott Dyer, Director of Victoria-based transport specialist, Dyers Distribution, describes the first Mitsubishi Pegasus three-compartment Multi unit he had installed on one of his company’s older 13.7m Maxi-CUBE reefers 15 months ago. Strong words, but they’re backed with the revelation that the entire period of using the multi-zone refrigeration unit went by without an issue – a reliability that Scott says is why he’s currently in negotiations with fellow Melburnian company, Quality Transport Refrigeration Systems (QTRS), for another order.

“I’ve never had a refrigeration system on that trailer that could pull down to

temperature as quickly, and maintain the two temperature zones so easily,” Scott describes – explaining that the Mitsubishi-fitted reefer is split lengthways into two compartments, with a third freezer compartment at the rear of the trailer, enabling it to maintain a chilled and a frozen section for a complex mix of freight. “The Mitsubishi Pegasus is a premium quality product that is reliable, with great back up and support from QTRS. It performs better than other similar spec units,” Scott says, adding that the trailer is transporting temperature-sensitive groceries from a large supermarket chain’s Distribution Centre in Laverton to stores based in the

Melbourne metro area, country Victoria and Southern NSW.

The transport task is nothing out of the ordinary for Dyers. As one of Victoria’s leading transport operators, Dyers Distribution runs statewide contract distribution for the retail and manufacturing industry, with about half of its 250-trailer fleet in refrigerated transport. With history dating back to 1932, the company is now led by third-generation brothers David, Greg and Scott – the last of whom is the procurement specialist in the family operation.

First talked into trialing the product by QTRS Director, Daniel Oxley-Boyd, Scott says the

multi-temperature unit features a simple-to-understand computer screen that made it easy to integrate it into the fleet. “Daniel offered to send someone out to teach the drivers how to use it, but the user interface is so organic that we haven’t needed training,” Scott says. “Of course, it was good to know that QTRS was ready to jump in and help if we wanted.”

The company will soon have a new Melburnian home, with Scott revealing that Dyers Distribution is moving from its current location to a bigger workshop and a new refrigerated warehouse in the western suburb of Derrimut this month. The move takes them closer to QTRS’ Melbourne base in Brooklyn, where the refrigeration specialist provides a holistic service offering including maintenance, supply and installation of the Mitsubishi refrigeration systems (see *breakout box*).

The new Derrimut facility provides enough

space to handle Dyers Distribution’s ongoing growth – much of which can be attributed to being an early adopter of new technologies that present efficiency gains, such as the Performance-Based Standards (PBS) scheme. Now boasting a mix of trailers from MaxiTRANS, Southern Cross, Schmitz Cargobull Australia and Vawdrey Australia, Dyers Distribution received its first 26-pallet PBS-approved trailer within six months of the high productivity scheme’s introduction to market.

The PBS-approved trailers in the fleet are among those being considered for upgrades with new Mitsubishi Pegasus Systems, Scott says, thanks to the proven reliability of the unit that has earned its place in the fleet. “The sales service from QTRS has been exceptional and the Mitsubishi Pegasus Multi unit is reliably performing to expectation, so we’re certainly looking at installing more across the fleet,” Scott says.



Fast Fact

QTRS has joined into a partnership with Mitsubishi Heavy Industries Japan to supply, install and maintain Mitsubishi refrigeration units for trucks and trailers in the Australian market. From its Melbourne base, the refrigeration specialist has also developed its own telematics system, Mitsi-TRACK, which can provide real time information on return air temperature, supply air temperature, evaporator coil temperature, engine RPM, engine operational hours and operation mode, among others.

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